



BUSINESS CONNECT INDIA

HANDBOOK FOR MEMBER

*We grow together with
Business connection and
Learning for life time*

NAME :

DESIGNATION :

MO. NO. :

MEMBERSHIP CODE :

CURRENT CORE TEAM : **TENURE :**

1. President

Name..... Number

2. Vice President

Name..... Number

3. Treasurer

Name..... Number

4. Club Growth Director

Name..... Number

PLEDGE OF BCI :

मे _____ शपथ लेता हूं की,
मैं BCI के सभी नियमों का पूरी निष्ठा से पालन करूंगा,
मैं BCI और BCI के सभी मेम्बर्स को मदद और प्रो करने के लिये
हमेशा तत्पर रहूंगा, मैं BCI के कोर पर्सन को निःस्वार्थ भाव से आगे बढ़ाऊंगा

I AM A PROUD MEMBER OF BCI

JAY HIND

NAME :

DESIGNATION :

NEXT CORE TEAM :

TENURE :

1. President

Name..... Number

2. Vice President

Name..... Number

3. Treasurer

Name..... Number

4. Club Growth Director

Name..... Number

1 YEAR TARGET



TOTAL O2O

TOTAL REFERENCE

TOTAL BUSINESS

TOTAL GUEST

TOTAL MEMBERS ENROLLMENT

TOTAL EVENTS

MONTHLY TARGET



TOTAL O2O

TOTAL REFERENCE

TOTAL BUSINESS

TOTAL GUEST

TOTAL MEMBERS ENROLLMENT

TOTAL EVENTS

POLICY GUIDELINES FOR MEMBERS :

1. Introduction

This policy document outlines the guidelines, principles, and standards that govern the operations, conduct, and practices of BCI Business Connect India Federation (BCI). It is aimed at promoting transparency, integrity, and accountability in all aspects of the organization's activities. This policy applies to all employees, members, partners, contractors, and stakeholders associated with BCI.

2. Mission Statement

BCI's mission is to create a "family" of business owners throughout India, fostering an environment of mutual support and selfless collaboration. We aim to empower our members through networking, learning, and growing together, adding value to each other's businesses.

3. Core Values

Connecting
Learning
Supporting
Responsibility
Relationship
Appreciation
Trust
Selflessly

Tag Line : we grow together with business connection and learning for life time

4. Membership and Governance

4.1. BCI aims to have a diverse and inclusive membership representing various sectors and industries. The membership process shall be fair, transparent, and based on predetermined criteria. All members are expected to embrace and uphold the core values of BCI.

POLICY GUIDELINES FOR MEMBERS :

4.2. The governance structure of BCI shall comprise a Board of Directors, elected by members, responsible for setting the strategic direction and ensuring compliance with the organization's objectives. The Directors will appoint an Executive Committee to manage day-to-day operations and oversee various committees focusing on specific areas of interest.

5. Code of Conduct

5.1. All members shall conduct themselves with integrity and ethical behavior, reflecting the selfless values of BCI. They shall actively contribute to the growth and well-being of other members without any selfish motives.

5.2. Members shall respect the diversity and inclusivity of BCI and refrain from any discriminatory or disrespectful behavior towards fellow members or guests.

5.3. BCI members shall maintain confidentiality regarding sensitive information shared during meetings and events, ensuring a safe environment for open discussions.

5.4. Members are encouraged to actively participate in networking opportunities, sharing knowledge and resources to benefit the entire BCI community.

6. Meeting Policies

6.1. Members may attend other BCI clubs' meetings as observers, limited to a maximum of one time in six months (two times per membership year) from any of BCI's club in any city.

6.2. While attending as an observer, members shall not give any business presentations. They may only introduce themselves by stating their name and home club name.

6.3. Before visiting another club, the visiting member should call that club's President first. And if allowed then only can attend that clubs meeting.

POLICY GUIDELINES FOR MEMBERS :

6.4. Business presentations are only permitted during the allotted time in a member's own club meeting. Promotional activities in other clubs are not allowed.

6.5. Dual membership is allowed only if the second BCI club is in a different city. Members with the same GST number, owner, or partner cannot have membership in two clubs within the same city.

6.6. Each member must represent a single primary occupation. Violating this rule may result in termination of membership.

6.7. To Shift your membership from one club to another you have to wait for 6 month which is called cooling period and after 6 month with Scrutiny, President and Director Approval and category must be open in new desired Club.

6.8. Punctuality is crucial. Members are expected to arrive on time and stay for the entire meeting. Late entry will be subject to a fine, determined by the Executive Committee.

6.9. In case of inability to attend a meeting, members may send a substitute, who must be well-prepared with the member's business presentations and last month's data.

6.10. Change in name of the company/logo/partner will be approved by club's core team. A formal request via email and a charge of one thousand rupees is to be made to proceed for in any changes.

7. Leave of Absence and Guests

7.1. Leaves of absence are not permitted except for medical leaves, for which members should inform their club core team in advance.

7.2. Guests may attend BCI meetings up to two times. After attending twice, they shall be encouraged to apply for membership.

8. Fees and Refunds

8.1. Membership fees are non-refundable. Upon request, a Certificate of Credit will be provided for future use.

POLICY GUIDELINES FOR MEMBERS :

8.2. Membership fees are payable 30 days prior to the last meeting of the membership.. Members not paid by due date, are considered late and will be assessed a late charge. And after that their membership will be revoked.

9. Ethical Practices

9.1. BCI strictly prohibits commission passing between members. Engaging in such activities may lead to termination of membership.

10. Dress Code and Professionalism

10.1. Formals and a blazer are compulsory attire for all BCI meetings and events, promoting a professional environment.

11. Financial Transactions and Responsibility

11.1. BCI is not responsible for any financial or business transactions between its members. Members shall conduct their transactions independently and responsibly.

12. Conflict Resolution

12.1. In case of any issues or disputes with a member, the Membership Committees may, at their sole discretion, place the member on probation for a specified period to address the concerns effectively.

Conclusion

This policy document reflects BCI's commitment to creating a supportive and selfless community of business owners, united by the values of networking, learning, and growing together. By adhering to these principles, BCI aims to foster an environment of trust, collaboration, and mutual success for all its members throughout India.

POLICY GUIDELINES FOR MEMBERS :

13. Scrutiny Process :

- Maturity of business and Time span in business
- Maturity of person
- Time span in city
- Number of customer made
- who are the top client
- Reputation in market
- Financial stability
- Vendor payment on time
- Behaviour of nature of the person
- Office photograph
- Decided by scrutiny team co team and board members

Signature

BENEFITS TO MEMBERS

- M\$ - 10 Lakhs - One Month- M\$/BCI(Pin)
- B\$ - 1 Cr - 1 Year - B\$/BCI(Pin)
- 3 star for 3 years Continuously completed in BCI
- 5 star for 5 years Continuously completed in BCI
- Maximum Members - 1 Year 6 Member - Pin Plus
6 Months Extension (Silver BCI Pin)
- Maximum Guest -3 Free Guest - Converted To Members
Then Again 3 Free Guest
- Maximum Guest - 12 Then He Will Get Pin

NEFT DETAILS: BCI BANK DETAILS

Account Name	- BCI BUSINESS CONNECT INDIA FEDERATION
Account No.	- 348605001319
Bank Name	- ICICI Bank
IFSC Code	- ICIC0003486
Account Type	- Current A/c
Bank Branch	- Hirji Mistry Road Branch, Jamnagar
Cheque Name	- BCI Business Connect India Federation
Date	- Keep blank
Amount	- Rs. 25,000/- (+18% GST), Final Amount: Rs. 29,500/- signed

and crossed the mark of A/c pays only

On Back Side of Cheque: Please mention your name, Mobile Number & Your Company Name & Invoice on the name of".

Feel free to Call Me for any query Thank you.

6355366551

Thank you.

MEMBERSHIP INDUCTION FORM

Member Name / Code	
HOW TO DO O2O	O2O Meeting with member (Bring 1 Copy – Filled & Blank) <ul style="list-style-type: none"> • Min 7 O2O • Only 2 O2O in Month with 1 Member • Build trust by doing more O2O
How to Pass Reference	3 Types of Reference <ul style="list-style-type: none"> • Sharing number only • Con. Call with both parties • Setting up in person meeting with both parties
Explain Performance zone	Explain with PPT and also share PPT (WhatsApp) or show from brochure
Application Induction	
	<ul style="list-style-type: none"> • Download Application – Login • Complete Personal Profile • O2O Entry • Reference entry • Business Entry • Presence Entry • Dashboard
Attendance Rules	Members can remain absent for 2 meetings and can represent a substitute for 2 meetings
Time	<ul style="list-style-type: none"> • Members will reach at the prescribed time and remain present until the meeting concludes. • Members arriving late will not be allowed to give presentation for that day.
BCI Dress Code	Dress Code – Formals with Blazer OR Koti and Formal shoes
How to Prepare 30 Sec. Presentation	<ul style="list-style-type: none"> • Morning Greeting • Self-Introduction • Company Introduction • Valuable Customer • Specific ask (Explain in details while asking in whatsapp)
BCI Whatsapp Group	<ul style="list-style-type: none"> • Only “Business Requirement” msg. • Only 1 marketing msg per day. • Put your Specific ask • No Forwards, No Festival wishes • No Birthday Wishes, No Congrats, No thanks.

MEMBERSHIP INDUCTION FORM

Facebook Group – Business Post	<ul style="list-style-type: none"> • Explain Facebook page (Like & Follow) • Explain Facebook Group (Rules)
Explain Power Group	<p>Why Power Group? Benefits of Power Group</p> <ul style="list-style-type: none"> • Get in touch with your group leader • Be active in your group
Present at Factory Visit & Social Gathering	Why? Benefits of...
Inviting Guest	<ul style="list-style-type: none"> • How to invite guest • Benefits of having more guest
Complementary Guest	<ul style="list-style-type: none"> • 3 free guest on joining (only open category business Owner) • 3 free guest on renewal (only open category business Owner) • If all 3 guest converted into membership then again we will get 3 complimentary guest extra & awarded with pin
Brochure	<ul style="list-style-type: none"> • Introduction of committee member • Explain general rules – like only mention your specific category
BCI Policy	<ul style="list-style-type: none"> • With 1 GST number a person can only join a single club in existing city >> or can change the city • if you are willing to change a company name or logo you can do at time of renewal • if willing to change business category – can change only at time of renewal and also it should be an open category to that club • Cooling period – to change a club cooling period is minimum 6 month and after that also respective club you wan to join will scrutinize the profile and also your category should be open
Visit Cross Club	<ul style="list-style-type: none"> • any club member visiting cross club >> can only visit twice in a year in gap of 6 moths and not back to back • In 15 Sec. Presentation only include 1) name 2) category 3) belong to which club, they can share visiting card in networking time only

MEMBERSHIP INDUCTION FORM

Awards & Rewards	<ul style="list-style-type: none">• 3 star/4 star/ 5 star pin (on completion of 3 to 5 years respectively)• M\$ / B\$ pin - 10 Lakh or above (per month) / 1 cr in year• Maximum members - minimum 6 member in 1 year - Pin plus 6 months extension (Silver BCI Pin)• Maximum guest Award - 12 guest in 1 year then he will get pin• Maximum guest -3 free Guest - converted to members then again 3 free Guest
-----------------------------	---

I hereby declare that I have understood the rules and policy of BCI by this induction training, and I agree to follow all the guidelines.

Induction Team :

Name :

Signature :

Member :

Name :

Signature :



BCI
BUSINESS CONNECT INDIA



BUSINESS CONNECT INDIA
EARTH
RAJKOT



BUSINESS CONNECT INDIA
MERCURY
RAJKOT



BUSINESS CONNECT INDIA
VENUS
RAJKOT



BUSINESS CONNECT INDIA
EARTH
JAMNAGAR



BUSINESS CONNECT INDIA
MERCURY
JAMNAGAR